



## Commercial Property Loan for Private Banking Client

Seattle Bank recently provided a private banking client a \$1 million commercial mortgage to refinance an existing commercial property. Proceeds of the mortgage were used to rebalance the client's investment portfolio following renovations to a vacation home. The client had a strong equity position in the commercial property, but the property was partially occupied by related entities resulting in underperforming cash flow and making a traditional mortgage loan problematic. Michael Fishback, VP and Relationship Manager structured a commercial loan which took market rents into consideration as well as the borrower's overall financial profile.

The result was a straight-forward, low-cost solution for the client, and another example of how we add value by assessing the client's full financial profile when responding to their needs.

---

Seattle Bank is a boutique bank focused on the needs of individuals, businesses and business owners throughout the Pacific Northwest. Our experienced team of bankers blends big-bank solutions with boutique-bank service – creating more value by aligning tailored financial resources and services to match each client's needs. Through a combination of customized solutions, exceptional service and accelerated answers from local decision-makers, we make the complex simple.



Built for you



Member  
FDIC